

JEFFREY C. HENSON

Vice President of Operations

INDUSTRY EXPERIENCE

38 Years

EDUCATION

Indiana University, Indianapolis, IN
Bachelor of Business Science, Accounting Major with emphasis on Accounting, Taxation, Business Management, and Computer Science

CERTIFICATION

Certified Public Accountant - Licensed CPA in the State of Indiana



PROFESSIONAL EXPERIENCE

As the Vice President of Operations, Mr. Henson guides the strategic direction as well as the daily operations of the firm. He provides essential guidance to improve the firm's overall efficiency while continuing Banning's strong commitment to customer service. He also assists with hiring, strategic planning, and business development. With over 35 years of experience, Mr. Henson brings with him a wide breadth of operational expertise and experience working with Indiana communities and water utilities. Prior to joining Banning Engineering, Mr. Henson served as the Senior Manager of Business Development for Indiana American Water.

PROJECT EXPERIENCE

- Development and pursuit of acquisition targets in the water and wastewater industry
- Provided testimony and assisted in regulatory approvals of acquisitions. Integration of water utility acquisitions into Americans Water's system
- Assisted with legislative changes to the utility acquisition statute in Indiana
- Negotiated wholesale wastewater treatment agreements with the City of Carmel and Town of Westfield
- Managed building, financing and approvals of a new 3.6 mgd water plant, five miles of main extensions, and a booster station
- Managed design, bidding, financing and building of a 500,000 gallon water tower
- Managed water and wastewater utility growth from 400 to 5,000 customers
- Negotiated water and wastewater O&M agreements for various communities
- Negotiated, closed and transitioned eight water utility acquisitions
- Managed the process and application to build a pari-mutuel horse racing facility

PROFESSIONAL AND CIVIC INVOLVEMENT

Indiana CPA Society
Aim (formerly IACT)
American Institute of Certified Public Accountants
American Water Works Association
Indiana Economic Development Association



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